

Message Text

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DRAFTED BY EUR/EE -RACHRISTENSEN:BH

APPROVED BY EUR/EE - NANDREW

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C - WSHINN

S/S:REWOODS

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FM SECSTATE WASHDC

TO AMEMBASSY BUCHAREST IMMEDIATE

C O N F I D E N T I A L STATE 007043

STADIS////////////////////////////////////

E.O. 11652: GDS

TAGS: EEWT, RO

SUBJECT: TRADE AGREEMENT NEGOTIATIONS

1. LORIMER SHOULD BE REGARDED AS DEPUTY HEAD OF DELEGATION BUT OFFICIAL DESIGNATION OF HIM AS SUCH SHOULD BE AVOIDED IF POSSIBLE TO MINIMIZE ANY PROBLEM OF PRECEDENCE WITHIN DELEGATION. LORIMER PLAYED MAJOR ROLE IN DRAFTING US PROPOSAL AND IS FAMILIAR WITH ENTIRE RANGE OF ISSUES WHICH WILL BE COVERED DURING NEGOTIATIONS.

2. LATITUDE WHICH DELEGATION MAY EXERCISE IN NEGOTIATING WITH ROMANIANS IS STILL UNDER DISCUSSION HERE AND LORIMER WILL BE ABLE TO BRIEF YOU FULLY ON ARRIVAL. WE ANTICIPATE THAT ON TWO MAJOR ISSUES - INCLUSION OF GATT COMMITMENT AND SAFEGUARDS PROVISIONS - IT IS LIKELY THAT IMPASSES WILL BE QUICKLY APPARENT. ON THESE ISSUES, DELEGATION HAS LIMITED FLEXIBILITY AND ANY SUBSTANTIAL CHANGES SHOULD

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BE REFERRED TO DEPT FOR GUIDANCE. ASIDE FROM THESE TWO

ITEMS, WE HOPE THAT MOST OF TEXT CAN BE NEGOTIATED AD
REFERENDUM IN BUCHAREST WITHOUT ADDITIONAL WASHINGTON
GUIDANCE.

3. RE AGENCY POSITIONS, WE BELIEVE NEGOTIATING TEAM WILL
BE ABLE TO WORK HARMONIOUSLY. COMMERCE WILL BE
ESPECIALLY INTERESTED IN MAXIMUM ROMANIAN CONCESSIONS
ON BUSINESS FACILITATION AND IN SEEING SAFEGUARDS ARTICLE

MAINTAINED AS STRONG AS POSSIBLE. STR WILL WANT TO ASSURE
THAT AGREEMENT MEETS ALL REQUIREMENTS OF TRADE ACT.
TREASURY AND CIEP HAVE GIVEN NO INDICATION OF SPECIAL
CONCERNS. KISSINGER

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